

Published Works, The Blake Leath Group, LLC

Since 1992, we have authored more than 100 titles – many of which are proprietary with joint copyrights held by clients and co-authors. These titles *include* assessments, 360°s, booklets, workbooks, binder-based products, and other solutions. (They *exclude* ‘powerpoint presentations,’ which number in the hundreds.) Here is an itemization of the majority of our published works. correspond@blakeleath.com for availability and pricing.

1. Acculturation
2. Analysis, Judgment & Execution
3. Branding, Selling, Competing, Succeeding
4. Building Effective Communication Skills: Giving & Receiving Feedback
5. Change Climb
6. Change Management
7. Choosing Talent
8. Client & Project Management: Advanced Sales Skills
9. Coaching for Performance & Results
10. Coaching Guide: A Personal & Professional Journey
11. Coaching in the 21st Century
12. Collaborating Toward Engagement & Innovation
13. Communication, Conflict & Collaboration: The Trinity of Team Effectiveness
14. Compass Talents Finder
15. Continuous Improvement
16. Creating a Culture of Engagement
17. Creating Community
18. Creating Employee Involvement
19. Culture Creation
20. Developing Human Talent (Mentor, Protégé, Coaching Guide)
21. Dynamic Leadership for Turbulent Times
22. Etiquette, Manners & Professional Attire
23. Facilitation Skills (Foundational, Intermediate, Advanced)
24. From Scientist to Salesperson
25. Intergenerational Differences
26. Interpersonal Dynamics
27. Leading a Family-Owned Business
28. Leading Teams Effectively
29. Management Malpractice
30. Managing Conflict & Difficult Employees
31. Meeting Facilitation
32. Mentoring for Growth & Development (Mentor Guide)
33. Mentoring for Growth & Development (Protégé Guide)
34. New Leader Assimilation
35. Performance Management & Goal Setting
36. Practical Methods for Being a Good Coach
37. Professional Practice/Consultancy Management
38. Project, Problem Solving & Opportunity Binder
39. Remaining Resilient in Turbulent Times
40. Sales Negotiations
41. Sensitivity Sailing
42. Successful Succession Planning
43. Supervisory Essence & Leadership
44. Supervisory Essence & Leadership 360° (online)
45. Systems Thinking

46. Talent & Team Development
47. Teambuilding 101
48. The Perfect Leader
49. The Power of Influence
50. The Strategic Planning Process
51. The Triune for Attraction & Retention: Creating a Culture of Good Leaders, a Great Workplace & Sustaining Employer of Choice Designation
52. Thriving from the Inside Out: The Defining Importance of Talent
53. Tree-mendous Customer Service
54. Trust: The Virtue of Performance
55. Unleashing Potential
56. Values & Ethics
57. Values-Based Performance
58. Virtual Teaming
59. Women Working with Women
60. Writing with Impact

Management & Leadership Excellence Program modules (each is approximately 4 hours in duration)

1. Introduction to Management & Leadership Excellence Program
2. Foundations of Business Knowledge
3. Leading by Planning: Setting Goals to Achieve the Future
4. Leading by Developing Others: Learning to Delegate & Share Responsibility
5. Leading by Managing Conflict: Ensuring a Productive Work Environment
6. Leading by Problem-Solving: Using Established Tools to Achieve Results
7. Leading by Example: Managing Work by Setting Priorities & Managing Time
8. Leading by Organizing: Using Information to Optimize Work Design
9. Leading through Self-Management: Understanding Attitude
10. Leading by Communicating: Delivering Effective Messages
11. Leading by Motivating: Improving Performance through Understanding People
12. Leading by Coaching: Furthering Performance through Process
13. Leading through Change: Working Successfully in a Changing Environment
14. Leading through Vision and Values: Using Direction for Success
15. Leading by Mentoring: Developing Others to Lead
16. Leading toward Fulfillment: Beyond Performance
17. Leading through Teamwork: From Collaboration to Outcomes

MLEP 360°

MLEP Jotter

Management & Leadership Excellence Coaching modules (each is relatively self-paced, supported by a professional TBLG coach)

1. Intake Session
2. Self-Management
3. Serving Constituents
4. Building Bridges
5. Leading
6. Making Life & Work Choices
7. Leadership Passages

Executive Diamond Series

1. Cultivating the Strategic Mind: Growing from Leader to Visionary, Creator & Architect of Strategy
2. Igniting Change
3. Partnerships, Alliances & Mergers: Optimizing M&A Integration through Process, People & Practices
4. The War for Talent: Winning thru People



STRATEGY | CULTURE | LEADERSHIP | CHANGE

Keynote Presentation, Executive Education & Consulting Services

Assessment/Measurement/360° Instrument & Survey Design •
Focus Groups • Executive Retreats • Curricula Development/Instructional Design •
Process Improvement (Lean/Six Sigma/TRIZ) • Training • Facilitation • Team
Interventions • Project Teams & Project Management • Think Tanks • Symposia •
ROI & Efficacy Studies • Organizational Universities • M&A Integration • Coaching &
Mentoring Programs • Performance Management (LMS/PMS) • E&OD Fractional
Outsourcing • e-Solutions • Research • Writing • Publishing